

# ESTEBAN GOMEZ QUESADA

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## PROFILE SUMMARY

Senior Solution Architect and Cloud Architecture Leader with 10+ years of experience designing and delivering enterprise-scale cloud, modernization, and migration solutions across regulated and complex environments. Proven track record leading architectural strategy, governance, and platform design for financial services and large enterprises, with deep expertise in Microsoft Azure, Microsoft 365, and cloud operating models.

Trusted advisor to executive stakeholders, translating business, regulatory, and technical requirements into secure, scalable, future-ready architectures. Combines hands-on engineering expertise with strategic oversight to drive modernization outcomes, delivery excellence, and organizational growth, while building internal standards, mentoring architects and engineers, and partnering with sales and delivery teams.

## SKILLS

- **Cloud & Enterprise Architecture**
  - Enterprise Cloud Architecture & Governance
  - Azure Landing Zones & Cloud Operating Models
  - Cloud Modernization & Migration Strategy
  - CCoE Design & Platform Standards
  - Security, Identity & Compliance Architecture
  - Hybrid & Multi-Cloud Architecture
- **Microsoft Platforms**
  - Microsoft Azure (IaaS, PaaS, Security, Governance)
  - Microsoft 365 (Security, Identity, Collaboration, Endpoint)
  - Power Platform & Power BI
  - Entra ID, Azure Monitor, Backup & DR
  - SAP on Azure, Azure Virtual Desktop
- **Architecture Leadership & Delivery**
  - Solution Architecture & Technical Strategy
  - Executive Advisory & Stakeholder Management
  - Architecture Reviews & Design Authority
  - Risk Management & Delivery Alignment
  - Technical Discovery, Pre-Sales & Solutioning
- **Leadership & Collaboration**
  - Technical Leadership, Mentorship & Coaching
  - Cross-Functional Collaboration (Sales, Delivery, Engineering)
  - Architecture Workshop Facilitation
  - Decision-Making in Complex Environments

## EXPERIENCE

APRIL 2025 – PRESENT

### SR. SOLUTION ARCHITECT, GORILLA LOGIC

Senior Solution Architect owning architectural strategy, technical leadership, and executive advisory for enterprise and regulated client engagements. Translate business objectives into scalable, secure cloud solutions by combining hands-on engineering with strategic oversight. Drive innovation, internal standards, and mentorship while supporting technical sales, delivery excellence, and organizational growth.

#### KEY CONTRIBUTIONS:

- Lead architectural vision and solution strategy for complex cloud and modernization engagements.
- Partner with executive and technical stakeholders to translate business, regulatory, and operational requirements into target-state architectures and technology roadmaps.
- Lead architecture design, documentation, and client-ready solution narratives to support executive decision-making and delivery alignment.
- Provide hands-on technical leadership through architecture reviews, code contribution, standards enforcement, and risk mitigation.
- Lead effort estimation, delivery planning, and technical risk management across implementations.
- Serve as trusted advisor to senior client stakeholders, influencing modernization and platform decisions.
- Support technical discovery, solutioning, and proposals in partnership with Sales and Client Service Teams.
- Contribute to Solution Engineering Leadership initiatives, internal frameworks, and service offering evolution.
- Author and maintain internal governance, architecture, and modernization standards, and mentor architects and senior engineers.
- Support hiring through technical interviews and candidate evaluation; drive cross-service-area collaboration.

#### CLIENT ENGAGEMENTS:

*Senior Cloud Solution Architect — SouthState Bank (Financial Services)*

- Led the end-to-end Azure Design Phase for a regulated financial institution, serving as primary architecture owner and executive technical advisor.
- Defined target-state Azure platform and API architecture, including greenfield Landing Zone, governance model, management groups, subscriptions, RBAC, policies, and tagging aligned to FFIEC, SOC 2, and GLBA.
- Architected cloud security and identity using Entra ID governance, MFA, Conditional Access, PIM, Key Vault, and centralized audit logging.
- Designed Azure API Management and Developer Portal architecture with OAuth 2.0, rate limiting, environment isolation, and multi-region high availability.
- Delivered executive and technical workshops and produced architecture decisions, risks, assumptions, and implementation guidance.

*Senior Cloud Solution Architect — Pulte Mortgage*

- Led enterprise Azure modernization and migration strategy, translating business and regulatory requirements into an executable cloud roadmap.
- Owned discovery, target-state architecture, and phased modernization sequencing balancing risk, speed, and ROI.
- Designed enterprise Azure landing zone, networking, identity, security, and shared services with embedded governance and cost controls.
- Presented executive-ready recommendations enabling leadership approval and delivery alignment.

*Senior Cloud Solution Architect — Quanta Services*

- Led the design and enterprise rollout of a federated Cloud Center of Excellence (CCoE) across multiple operating companies.
- Defined the CCoE charter, operating model, intake and exception frameworks, and architecture decision governance.
- Authored Azure-first, multi-cloud (Azure, AWS, OCI) standards and reference architectures.
- Partnered with Security, Compliance, and FinOps to embed governance, risk, and cost guardrails into reusable templates and playbooks.
- Improved delivery speed, architectural consistency, risk visibility, and cost governance across the enterprise.

**JULY 2024 – APRIL 2025**

**ISV TECHNICAL SPECIALIST, ACCENTURE**

Technical advisor within Accenture’s global ISV Success Program, supporting Independent Software Vendors in designing, modernizing, and publishing cloud-native applications on the Microsoft Cloud and Commercial Marketplace.

**KEY CONTRIBUTIONS:**

- Served as trusted technical advisor to ISVs, guiding application architecture, cloud readiness, and Microsoft Marketplace publishing strategy.
- Assessed ISV application maturity and provided architecture recommendations aligned with Microsoft Cloud best practices across Azure, Modern Workplace, and Business Applications.
- Led application architecture design reviews and cloud migration consultations, translating product designs into scalable, secure Microsoft Cloud architectures.
- Advised ISVs on cloud-native design, security, scalability, and operational readiness to support production and marketplace requirements.
- Partnered with cross-functional technical specialists to support end-to-end ISV onboarding and publishing workflows.
- Contributed to program documentation, process improvements, and reusable guidance, improving consistency and efficiency across the ISV Success Program.
- Supported customer engagements by identifying architectural gaps, recommending solutions, and ensuring access to appropriate Microsoft and Accenture resources.

**JANUARY 2023 – JUNE 2024**

**TECHNICAL SOLUTIONS SPECIALIST, ACCENTURE**

Microsoft Cloud Solution Architect (Microsoft 365) providing pre-sales technical leadership and solution architecture for enterprise customers. Partnered with sales, account teams, and Microsoft to design, position, and enable cloud solutions aligned with customer business, security, and operational requirements.

**KEY CONTRIBUTIONS:**

- Served as Microsoft 365 Cloud Solution Architect (CSA), providing pre-sales technical guidance to sales teams and enterprise customers to accelerate opportunities and remove technical blockers.
- Translated customer business and technical requirements into Microsoft Cloud architectures, including Microsoft 365, Power Platform, Power BI, and security solutions.
- Led technical discovery, architecture reviews, deep-dive sessions, and cost optimization engagements to support cloud adoption and modernization.
- Designed cloud adoption strategies, target-state architectures, and migration approaches leveraging Microsoft Cloud best practices.
- Provided technical leadership during solution implementation, validating architectures, identifying delivery risks, and supporting project teams.
- Partnered with Microsoft Corporation and Accenture global teams to deliver high-quality, technically accurate presentations and customer engagements.
- Delivered executive and technical product demonstrations across Microsoft 365 security, collaboration, identity, and endpoint management platforms such as Microsoft Defender, Intune, Entra ID, Windows 365, SharePoint, Microsoft Teams, Purview, VIVA, Project, Sentinel, and a variety of other Microsoft 365 services to prospective clients, ensuring comprehensive understanding of the product features and capabilities while addressing specific customer needs and technical challenges.
- Produced client-facing documentation and architecture guidance to support adoption, governance, and operational readiness.

**AUGUST 2020 – JUNE 2024**

**MICROSOFT CLOUD ARCHITECT, N3 RESULTS/ACCENTURE**

Microsoft Cloud Architect providing architectural advisory, solution design, and technical sales leadership for enterprise Azure customers. Served as a trusted advisor guiding cloud adoption, modernization, and migration strategies in partnership with Microsoft Digital Sales organizations.

**KEY CONTRIBUTIONS:**

- Led architecture-level technical conversations with customers to align business objectives with Microsoft Azure solutions.
- Advised enterprise customers on cloud adoption strategies and long-term Azure platform roadmaps.
- Partnered with Azure Cloud Solution Architect (CSA) teams and Microsoft Digital Sales to drive customer success and Azure adoption.

- Designed solution architectures, implementation approaches, and proof-of-concept engagements across Azure infrastructure, platform, and governance services.
- Identified and drove phased upsell and cross-sell opportunities aligned with evolving customer needs.
- Challenged customer assumptions and demonstrated how Azure could enable operational transformation, scalability, and business growth.
- Delivered **90+ Azure architecture sessions, demonstrations, and technical engagements** for enterprise and mid-market customers.
- Provided internal enablement and training to elevate Azure technical capability across the organization.
- Provided architectural advisory across core Azure capability domains including infrastructure (IaaS/VMs/storage), security and identity, governance, migration and data transfer, resiliency and backup/DR, monitoring and operations, virtual desktop, SAP on Azure, and hybrid/multi-cloud management (Azure Arc).

**MAY 2019 – AUGUST 2020**

**DELIVERY ARCHITECT, DXC TECHNOLOGY**

Delivery Architect owning implementation leadership across enterprise infrastructure and cloud engagements, serving as the primary technical authority to ensure solution fidelity, risk mitigation, and client alignment.

**KEY CONTRIBUTIONS:**

- Led requirements validation, solution reviews, and delivery of approved architectures in partnership with Project Management and Account Teams.
- Acted as the single point of accountability for implementation issues, risks, and technical escalations.
- Validated proposed solutions and identified architectural gaps, delivery risks, and exceptions requiring mitigation.
- Provided guidance to delivery teams across infrastructure, networking, storage, and platform components.
- Identified resource, skill, and technology gaps impacting delivery and advised on remediation strategies.
- Led issue resolution and ensured adherence to approved architectures, standards, and implementation methodologies.
- Coordinated cross-tower dependencies during design and planning to ensure integrated delivery.
- Developed and maintained architectural delivery documentation, implementation guidance, and reports.
- Represented DXC's delivery position in client interactions and ensured alignment between approved designs and delivered outcomes.

**MAY 2016 – MAY 2019**

**SOLUTION ARCHITECT, DXC TECHNOLOGY**

Solution Architect owning end-to-end solution design and technical leadership for enterprise engagements within the **Canadian Imperial Bank of Commerce (CIBC)** account. Served as the primary entry point for solutioning requests, partnering with clients, program managers, and technical teams to design cost-effective, scalable solutions aligned with business objectives.

**KEY CONTRIBUTIONS:**

- Led solution architecture engagements with clients, program managers, and IT teams, acting as the primary technical authority during solutioning.
- Translated business requirements into end-to-end technical architectures and designs across multiple technology platforms.
- Produced comprehensive solution documentation, including architecture designs, component configurations, and technical requirements aligned with solution architecture standards.
- Developed solution cost models, identifying labor, software, and infrastructure cost drivers to support commercial decision-making.
- Coordinated cross-functional technical capabilities to deliver complete, validated solution designs.
- Led solution reviews with account and delivery teams to obtain approval prior to submission and transition to implementation.
- Ensured architectural completeness and consistency, enabling accurate estimation, delivery readiness, and risk reduction.
- Contributed to solutioning process improvements, promoting reuse, standardization, and innovation to increase efficiency and delivery quality.
- Partnered closely with client stakeholders to understand business challenges, resolve concerns, and deliver solutions that built long-term trust.

**JULY 2015 – MAY 2016**

**PMO SUPPORT, HEWLETT PACKARD (ITO-PPM), COSTA RICA**

PMO Support for Canadian Imperial Bank of Canada account

Provided PMO and delivery support for a large, regulated financial services account, supporting project governance, reporting, and coordination across solutioning and delivery teams.

**KEY CONTRIBUTIONS:**

- Supported project governance activities including project creation, status updates, approvals, and lifecycle management across multiple internal systems.
- Coordinated solution review meetings, including emergency reviews, and managed follow-ups and action tracking across technical and delivery teams.
- Maintained project financial data, reporting artifacts, and service-level reports (SLO-01 / SLO-04) for account leadership.
- Managed intake and routing of client service requests and approvals, ensuring timely communication and resolution.
- Supported presales and delivery tracking through WBS code creation and resource assignment.

- Acted as a coordination point between Solution Architects, Project Managers, and client stakeholders.
- Selected by account leadership to transition into a Solution Architect role based on performance and demonstrated technical and organizational aptitude.

**FEB 2013 – JULY 2015**

**TECHNICAL SUPPORT AGENT IT DEPARTMENT, HEWLETT PACKARD (ITIO SERVICE OPS), COSTA RICA**

Provided global Tier 2 technical support for enterprise end users across multiple regions, supporting infrastructure, security, and Microsoft-based environments in a 24x7 operations model.

**KEY CONTRIBUTIONS:**

- Delivered technical support to users across the Americas, Europe, Asia, Africa, and Oceania via phone, chat, and email.
- Supported enterprise IT services including networking (LAN/Wi-Fi), VPN connectivity, mobile email, endpoint security, and identity services.
- Troubleshoot and resolved issues across Microsoft Windows environments, Microsoft Office, Exchange/Outlook, collaboration tools, and business applications.
- Diagnosed hardware, encryption, and data protection issues to restore service continuity.
- Recognized multiple times as **Employee of the Month/Quarter** for performance, quality, and customer satisfaction.

## EDUCATION

DEGREE	INSTITUTION	CERTIFICATION OBTAINED
CERTIFICATION	Microsoft	Microsoft Certified: Azure AI Engineer December 2024
CERTIFICATION	Microsoft	Microsoft Certified: Azure AI Fundamentals March 2024
CERTIFICATION	Microsoft	Microsoft 365 Certified: Teams Administrator Associate June 2023
CERTIFICATION	Microsoft	Microsoft 365 Certified: Fundamentals April 2023
CERTIFICATION	Google	Google Cloud Certified - Cloud Digital Leader March 2022
CERTIFICATION	Microsoft	Microsoft Certified Trainer 2021-2022-2023-2024
CERTIFICATION	Microsoft	Microsoft Certified: Security, Compliance, and Identity Fundamentals September 2021
CERTIFICATION	Microsoft	Microsoft Certified: Azure for SAP Workloads Specialty August 2021 (renewed 2024)
CERTIFICATION	Microsoft	Microsoft Certified: Azure Solutions Architect Expert April 2021 (renewed 2024)
CERTIFICATION	Microsoft	Microsoft Certified: Azure Administrator Associate November 2020 (renewed 2024)
CERTIFICATION	Microsoft	Microsoft Certified: Azure Fundamentals August 2020
CERTIFICATION	ScrumStudy	Scrum Fundamentals 2016
CERTIFICATION	GreenCore Solutions	GNU/Linux Server Administrator 2015
Certification CCNA CISCO	Universidad Técnica Nacional	CCNA Discovery: Modules I, II, III, IV

<b>DEGREE</b>	<b>INSTITUTION</b>	<b>CERTIFICATION OBTAINED</b>
LICENTIATE	Universidad Estatal a Distancia	Engineering IT and Management projects Licentiate degree 2012 - 2014
BACHELOR	Universidad Nacional	Computer Science Engineering with bachelor degree 2010 - 2012
DIPLOMA	Universidad Nacional	Diploma in Computer Application Programming 2006 - 2010

## **FOREIGN LANGUAGE**

English Level: C1